

For Immediate Release

AKRA reports 18% YOY increase in 6M 2013 Net Income Rp 351 billion

JAKARTA, July 29, 2013 - PT AKR Corporindo Tbk (Bloomberg: AKRA IJ), Indonesia's leading integrated supply chain solutions provider and largest private sector distributor of petroleum and basic chemical, announced its Consolidated financial statements for the six months ended on June 30, 2013 with consolidated profit attributable to equity holders of the parent entity of Rp 350.9 billion, up 17.9% from Rp 297.6 billion in the same period last year.

Table 1. Highlights of Consolidated Statements of Income (in IDR billion)

Income Statement (in billions of Rupiah)	6M13	6M12
Sales and Revenues	10,616.6	10,715.7
Gross Profit	638.8	621.7
Profit from Operations	406.0	391.6
Profit for the period attributable to equity holders of the parent entity	350.9	297.6

The Company recorded sales and revenues at Rp 10,616.6 billion, relatively flat with the same period last year. Petroleum distribution contributed 79% of the total sales with Basic chemicals distribution accounting for 14% of the total sales Revenue.

Table 2. Sales and Revenues Breakdown by segment (in IDR billion)

Segment	6M13	6M12
Petroleum	8,354.0	8,507.5
Basic chemical	1,506.2	1,512.8
Others	756.3	695.4
Total	10,616.6	10,715.7

Gross profit during the 6 months ended 30th June 2013 is Rp 638.8 billion from Rp 621.7 billion during the same period during the previous year. Gross margin improved to 6% during the 6M 2013 from 5.8% during the 6M 2012 Profit from operations increased 3.7% to Rp 406.0 billion while the Profit attributable to equity holders of the parent entity increased 17.9%, to Rp350.9 billion. The Company's Net profit margin improved to 3.3% during the 6M 2013 from 2.8% during the same period in the previous year.

Commenting on the financial results, Mr. Haryanto Adikoesoemo, President Director said, "AKR financial performance during the first semester was satisfactory, with the Company in a position to maintain the sales volumes in petroleum despite the slowdown in the coal industry and disruption of supplies in a major customer site during the quarter. Sales volume in Basic chemicals grew over 6% driven by the demand from Indonesian industries and also increase in the production capacity of key Principals"

"The Company continues to maintain a strong balance sheet, with sufficient resources to fund its ongoing projects while monitoring carefully the working capital management and key financial ratios" he added.

Table 3. Highlights of Financial Position

FINANCIAL POSITION (in billions of Rupiah)	30-Jun-13	31-Mar-13	31-Dec-12
Current assets	6,586.8	6,583.8	7,414.6
Cash	1,524.1	1,176.3	1,884.9
Trade receivables	3,312.2	3,322.9	3,166.2
Inventories	1,046.0	1,182.0	1,415.2
Other current assets	704.4	902.6	948.3
Non-current assets	5,468.3	4,909.7	4,372.9
TOTAL ASSETS	12,055.1	11,493.5	11,787.5
Current liabilities	4,652.6	4,556.7	5,142.4
Trade payables	3,416.2	3,459.9	3,836.9
Short-term bank loans	601.5	608.2	432.7
Current maturity of long-term bank loans and others	294.6	176.2	260.6
Other current liabilities	340.4	312.4	612.1
Non-current liabilities	2,435.1	2,567.4	2,435.4
Long-term bank loans and others	833.1	963.7	851.4
Bond payables	1,489.8	1,494.3	1,488.1
Other long-term liabilities	112.3	109.4	95.9
Equity	4,404.6	4,199.1	4,037.0
Non-controlling interests	562.8	170.2	172.7
TOTAL LIABILITIES AND EQUITY	12,055.1	11,493.5	11,787.5

Table 4. Key Ratios

Ratios	Unit	6M13	2012
Profitability			
Gross margin	%	6,0	5,8
Operating margin	%	3,8	3,8
Net margin	%	3,3	3,0
Balance Sheet Ratios			
Return On Asset *	%	5,8	5,5
Return On Equity *	%	15,9	16,1
Total asset turnover *	x	1,8	1,8
Leverage			
Current ratio	x	1,4	1,4
Asset / equity	x	2,7	2,9
Net gearing	x	0,4	0,3

* Annualized

Subsidised fuel distribution (PSO)

The Company has been awarded the additional volume of 612,000 Kilo liters by BPH Migas – Indonesian downstream deregulation body, for distribution of the subsidised fuel in Indonesia which was allocated to the private sector. The total allocation for subsidised fuel has been increased to 881,000 Kilo liters for the year 2013.

AKR is increasing its retail network facilities to include the new areas allotted in Jawa, Bali, Sumatra, Kalimantan and Sulawesi and plans to build the infrastructure including Petrol stations for Motorists, Petrol dispensing units for fishermen in various locations during the second semester.

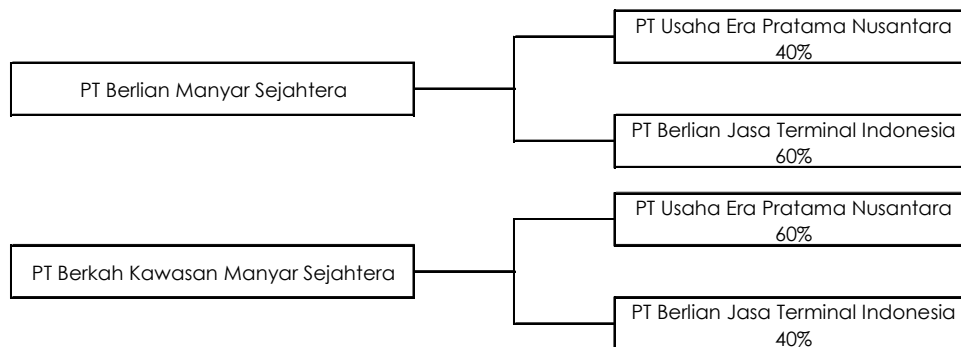
Mr Haryanto said, “ The allocation of the task of distributing subsidised fuel in various regions of Indonesia to AKR shows the trust in AKR’s infrastructure and logistics supply chain capabilities. We will implement the PSO project in order to efficiently distribute the fuel across the petrol stations, implementing the IT Solutions to monitor and report the utilisation”

“Subsidised fuel distribution is a significant growth driver for AKR’s petroleum distribution business the Company shall expand and service the network of AKR petrol stations currently in operation and also to be set up in the near future”

Java Integrated Industrial Port and Estate (JIPE) Project Update

AKR jointly with Pelindo III is implementing the Integrated port and industrial estate project in Gresik, East Java to build a fully integrated industrial zone with access to deep water port and fully supported with infrastructure and energy utilities. The project in East Java, a industrious province of Indonesia is first of its kind in Indonesia which will offer investors large industrial estate with excellent logistics facilities.

The Master Plan for the Project has been completed by an International consulting firm in May 2013 and work on land grading and preparation for 1st phase / stage is underway. While both partners have contributed the equity and shareholding structure in PT Berlian Manyar Sejahtera and PT Berkah Kawasan Manyar Sejahtera as follows:



PT Usaha Era Pratama Nusantara is 99.9% held by AKR and PT Berlian Jasa Terminal Indonesia is a subsidiary of Pelindo III.

The Project will consist of 371 ha deep water port and 1,761 ha industrial estate.



View of the site with grading work underway

Haryanto Adikoesoemo
President Director

For further information, please contact:

V Suresh
Director
Telp +62 21 531 1177

Heri Akhyar
Head of Investor Relations
Telp: +62 (21) 531 1110
Email: heri.akhyar@akr.co.id

Disclaimer

This communication is solely for the addressee(s) and may contain confidential or privileged information. This publication does not have regard to specific investment objectives, financial situation and the particular needs of any specific person or entity who may receive this report. Accordingly, neither we nor any of our affiliates nor persons related to us accept any liability whatsoever for any direct, indirect or consequential losses or damages that may arise from the use of information or opinions in this publication. Many factors, including those discussed more fully elsewhere in this release and in PT AKR Corporindo Tbk Or its affiliates' filings with the respective regulatory authorities particularly their quarterly financial statements, annual reports, corporate presentations as well as others, could cause results to differ materially from those stated. Opinions expressed may be subject to change without notice.