



For Immediate Release

AKRA reports Quarter 1 Financial Results Net Income Rises 68% to Rp 295 billion

JAKARTA – 21st April 2015

PT AKR Corporindo Tbk (Bloomberg: AKRA.IJ) today announced its first quarter 2015 financial results with record consolidated profit for the period attributable to equity holders of the parent entity of Rp 295.2 billion, up 64% from Rp 180.2 billion in the same period in the first quarter of 2014. Profit per share in the first quarter of 2015 of Rp 75.34 per share compared to Rp 46.38 per share in the first quarter of 2014.

Sales and revenues for the 3 months ended March 31, 2015 were Rp 4,801 billion, a 15% decline from Rp 5,630 billion during the same period last year.

Table 1. Highlights of Consolidated Statements of Income
(Rp billion)

	1Q 2015	1Q 2014	↑↓%
Sales and Revenues	4,801.4	5,630.2	(15%)
Cost of Sales and Revenues	(4,217.7)	(5,260.6)	20%
Gross Profit	583.7	369.6	58%
Gross margin	12.2%	6.6%	
General & admin expenses	(151.9)	(120.7)	(26%)
Selling expenses	(28.6)	(26.0)	(10%)
Gain on disposals of equipment, net	0.4	0.4	(10%)
Foreign exchange gain, net	(8.2)	12.6	165%
Miscellaneous, net	(7.1)	(4.3)	(65%)
Operating Profit	388.3	231.8	68%
Operating margin	8.1%	4.1%	
Finance income	15.7	14.5	8%
Finance costs	(23.2)	(23.1)	(0%)
Share in income of associates	0.8	1.7	(51%)
Profit before tax expense	381.7	224.9	70%
Tax expense, net	(66.7)	(51.1)	(31%)
Profit for the period	315.0	173.8	81%
Non-controlling interests	19.6	(6.5)	(401%)
Profit for the period attributable to equity holders of the parent entity	295.4	180.3	64%
Net margin	6.2%	3.2%	

“Overall we had many positives and a record first quarter in 2015; our emphasis on cost management, operational execution and cash flow helped us to deliver better profit during the first quarter 2015, continuing on the good results we delivered in 2014” said AKRA President Director Haryanto Adikoeosoemo.

“The dramatic decline in the price of oil since the fourth quarter of 2014, is the most significant reason for the year on year decline in our sales and revenues. The average selling price of the Petroleum sold by the Company declined by 35% year on year but we continued to focus on delivering volume growth, maintaining our market share. Volumes of petroleum sold to mining, industrial and general market sectors improved during the quarter”

“All segments of business recorded improved margins. We continue to focus on managing the various risks in this tough year, while focussing on delivering sustainable growth and profitability. We will continue to focus on improving the cost structure, working capital management and providing quality service to the key industries that we serve” said Haryanto.

The Company reported improvement of gross margin to 12.2% during the first quarter of 2015 from 6.6% during the same period last year while its operating margin increased to 8.1% during Q1 2015 from 4.1% during Q1 2014. The 64% yoy growth in Net profit improved the Company's net margin to 6.2%, up from 3.0% last year.

SALES AND REVENUES

Petroleum sales were down by 25% during the first quarter of 2015 due to the falling selling prices at Rp 3,348 billion; Sales from basic chemicals segment recorded 19.0% growth to Rp 936 billion during the first quarter 2015 from Rp 788 billion during same period last year. During the first quarter the Company recorded its first sale of Industrial estate land of Rp 94 billion from the hand over of the first plot of industrial estate land to its customer in Java Integrated Industrial Port Estate (“JIPE”).

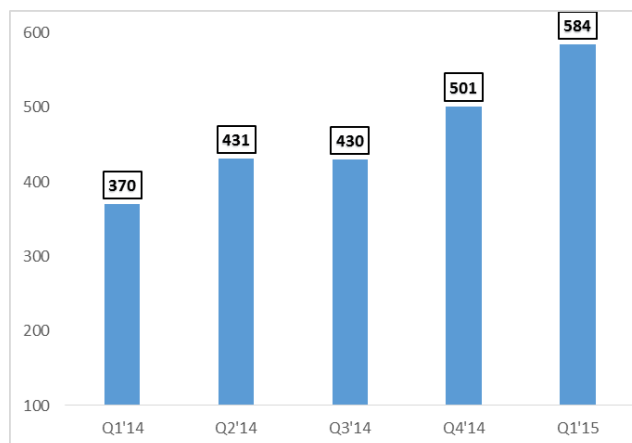
**Table 2. Sales and Revenues Breakdown by Segment
(Rp billion)**

Segment (In Billion IDR)	1Q 2015	1Q 2014
Petroleum	3.348	4.460
Basic Chemicals	936	788
Logistic services	194	144
Manufacturing & others	230	239
Industrial estate	94	-
TOTAL REVENUE	4.801	5.630

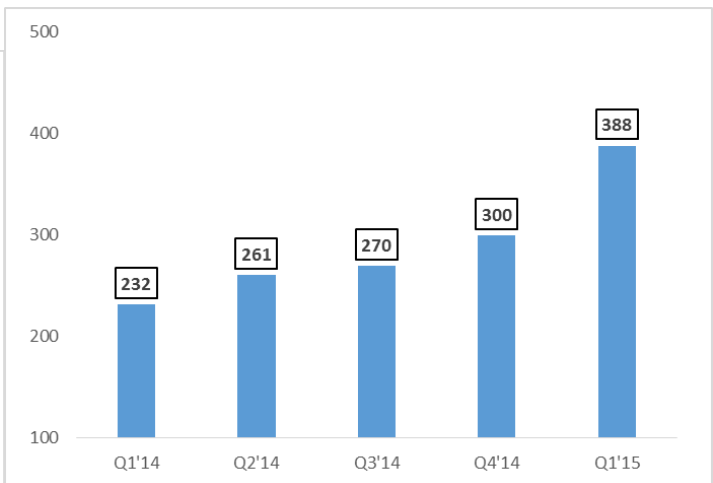
Quarter 1 2015 performance compared to Quarter 4 2014

The financial performance during Quarter 1 2015 is significantly higher than the Gross profit, operating profit and Net Profit reported during Quarter 4 2014. Gross Profits increased 16.6% during Q 1 2015 compared to Q4 2014 while Operating profits increased 29.3% and net profits increased 27.7% during the first quarter of 2015 compared to the last quarter of 2014.

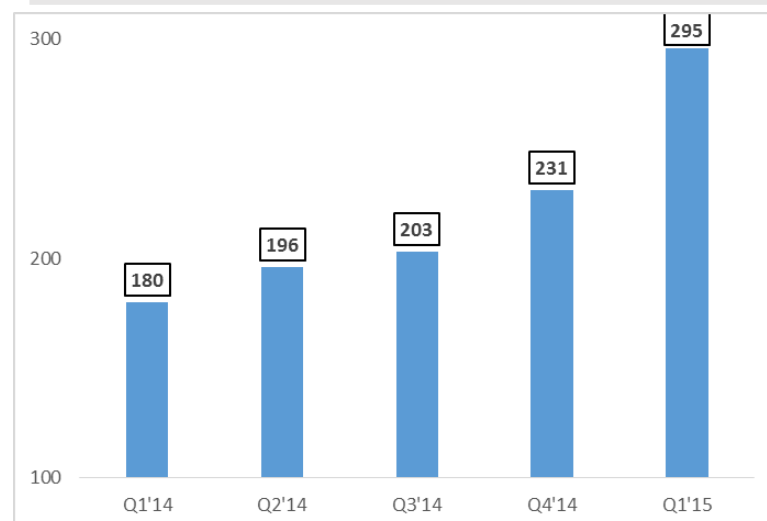
Quarterly Gross Profit Trend 2014-2015 (Rp billion)



Quarterly Operating Profit Trend 2014-2015 (Rp billion)



Quarterly Net Profit Trend 2014-2015 (Rp billion)



FINANCIAL POSITION

Total assets of the Company as at 31st March 2015 is Rp 14,604 billion while the total liabilities is Rp 7,893 billion; Net equity attributable to the equity holders of the parent company is Rp 5,705 billion;

The Company maintains good financial ratios with a low gearing. Net gearing of the company reduced to 0.5 x as at 31st March 2015 while the Return on equity and Return on Assets improved significantly during the first quarter of 2015.

Table 3. Balance as at 31st March 2015 and 31st December 2014**(Rp billion)**

	31-03-15	31-12-14
<u>Current Assets</u>		
Cash and cash equivalents	1,145	897
Trade receivables	3,953	4,309
Inventories	793	935
Industrial estate land inventory under development	604	
Other current assets	404	579
Total Current Assets	6,898	6,720
<u>Non-Current Assets</u>		
Property, plant and equipment	4,492	4,390
Industrial estate land inventory under development	1,605	2,183
Other non-current assets	1,608	1,499
Total Non-current Assets	7,706	8,072
TOTAL ASSETS	14,604	14,792
<u>Liabilities</u>		
Trade payables	3,263	3,982
Short term bank loan & others	1,110	1,239
Current maturities of long-term bank loans	375	373
Other current liabilities	498	590
Total current liabilities	5,247	6,184
Long-term bank loans and others	1,018	1,024
Bond payables	1,491	1,491
Other long term liabilities	138	132
Total non current Liabilities	2,646	2,647
Total liabilities	7,893	8,831
<u>Equity</u>		
Equity attributable to equity holders of the parent entity	5,705	5,391
Non-controlling interests	1,006	571
Total Equity	6,711	5,961
TOTAL LIABILITIES AND EQUITY	14,604	14,792

FINANCIAL RATIOS**Table 4. Financial Ratios**

	UOM	1Q 2015	1Q 2014	12M 2014
<u>Profitability</u>				
Gross margin	%	12,2%	6,6%	7,7%
Operating margin	%	8,1%	4,1%	4,7%
Net margin	%	6,2%	3,2%	3,6%
<u>Balance Sheet Ratios *</u>				
Return On Asset	%	8,0%	5,3%	5,5%
Return On Equity	%	22,5%	14,2%	15,9%
Total asset turnover	x	1,3	1,6	1,5
Receivable period	days	74	64	71
Inventory period	days	17	23	16
Payable period	days	70	56	70
<u>Leverage</u>				
Current ratio	x	1,2	1,2	1,1
Asset / equity	x	2,2	2,6	2,5
Net gearing	x	0,4	0,7	0,5

*annualised

The full financial statements can be downloaded from the Company's website <http://www.akr.co.id/>

Haryanto Adikoesoemo
President Director

PT AKR Corporindo Tbk

PT AKR Corporindo Tbk (the Company) was formally established in Surabaya in 1977 and was listed on the Indonesian Stock Exchange in 1994. The Company is Indonesia's leading integrated supply chain solutions provider and largest private sector distributor of petroleum and basic chemicals. The Company is also the first private company appointed by the Government of Indonesia to distribute subsidized petroleum. The Company is a renowned provider of logistics and infrastructure with areas of operations encompassing Indonesia and China. Through a number of subsidiaries it governs, the Company also operates in the areas of logistic services, manufacturing and coal mining and trading.

Java Integrated Industrial Port Estate

Java Integrated Industrial Port Estate ("JIPE") is a project that is designed to be one of the largest integrated industrial, residential and deep sea port estates with development area totaling 2,933.3 ha. This project through PT Berkah Kawasan Manyar Sejahtera ("BKMS") will develop the industrial estate, while its sister company PT Berlian Manyar Sejahtera ("BMS") will handle the sea port operations and PT AKR Land Development (an affiliate of AKR) will develop the residential estate. AKR indirectly owns 60% of the company through UEPN, while Pelindo III indirectly owns 40% through BJT.

JIPE aims to become a strategically-located industrial estate, complete with supporting facilities and infrastructure. In addition to a deep water port in the complex, the location has direct access to the major toll road network that connects most cities in East Java, arterial road, railway system and air transport access (Juanda International Airport). The estate is also located 30 kilometers from the city of Surabaya, the second largest city in Indonesia. According to the master plan, the total area of the industrial estate is 1,761 ha.

PT Usaha Era Pratama Nusantara

PT Usaha Era Pratama Nusantara was established in Jakarta in 1999 and is a subsidiary of PT AKR Corporindo Tbk that works together with PT Berlian Jasa Terminal Indonesia, a subsidiary of Pelindo 3, in providing forwarding services such as loading and unloading of containers, dry bulk cargo, liquid bulk cargo as well as tank rental, and other activities related to cargo management in Terminal Berlian in the Port of Tanjung Perak Surabaya. The company has also invested in JIPE project.

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