



Oct 27, 2016

**For Immediate release**

JAKARTA, 27<sup>th</sup> Oct 2016 – PT AKR Corporindo Tbk (IDX ticker code: AKRA.IJ) in its reporting with Indonesian Stock exchange submitted the unaudited consolidated financial statements for period ended 30<sup>th</sup> Sep 2016

## KEY HIGHLIGHTS OF THE 9M16 FINANCIAL RESULTS

- 9M2016 Net profit after tax attributable to shareholders were Rp.793 billion compared to Rp.845 billion for same period during 2015
- 9M2016 Gross Margin improved to 13.5% compared to 10.9% for same period last year
- 9M2016 Net Margin improved to 7.2% compared to 5.6% for same period last year
- Sales revenue during 9M2016 were Rp.10,952 billion lower than last year due to significant reduction in Petroleum prices as a result of lower Crude oil price. Selling price in Q3'16 rebounded with improvement in petroleum prices.
- Total assets of company as on 30<sup>th</sup> Sep'16 were Rp.15,650 billion increasing from Rp.15,203 billion as on 31<sup>st</sup> Dec'15
- The ROA(return on asset) and ROE(return on equity) were healthy at 6.76% and 16.7% respectively for 9M16.
- The Net gearing of the company was 0.39x as on 30<sup>th</sup> Sep'16

## SUMMARY OF UNAUDITED CONSOLIDATED STATEMENT OF INCOME

<i>Rp.billion</i>	<b>9M2016</b>	<b>9M2015</b>	<b>% Var</b>
Revenue	10,952	15,034	(27.1%)
Gross profit	1,474	1,640	(10.1%)
%	<b>13.5%</b>	<b>10.9%</b>	
Operating profit	1,035	1,087	(4.8%)
%	<b>9.4%</b>	<b>7.2%</b>	
Profit before taxes	1,004	1,082	
Net profit after tax	793	845	(6.2%)
%	<b>7.2%</b>	<b>5.6%</b>	
<b>EPS (Rp./share)</b>	<b>199.3</b>	<b>214.9</b>	

## STATEMENT BY PRESIDENT DIRECTOR AKRA

“AKR continues to focus on improving its margins, efficiency in this tough environment in mining , power and general industrial sector. With the deregulation of retail petroleum sector last year it is a very good opportunity for AKR to expand its retail network of petrol stations. The improving commodity market and the overall improvement in Indonesian GDP is likely to stimulate demand for basic raw materials and petroleum products”.

“During the year infrastructure developments at JIPE has also progressed satisfactorily and now JIPE is included as one of 5 strategic industrial estates in Indonesia; additional toll road access to project and development of utilities has also commenced. With these developments we are confident to attract many more industrial customers at JIPE” said Mr Haryanto Adikoesoemo

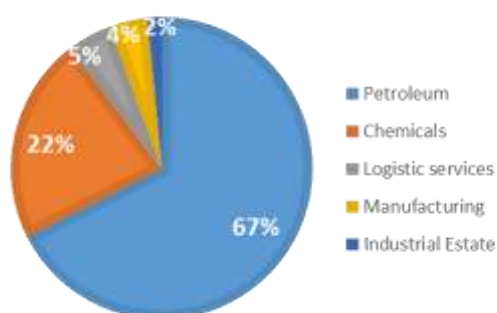
## PERFORMANCE BY SEGMENT

<b>GROSS MARGIN</b>	<b>9M2016</b>	<b>9M2015</b>
Trading & distribution	12.4%	9.9%
Logistic services	13.3%	16.3%
Manufacturing	22.7%	18.6%
Industrial Estate	53.2%	55.7%
<b>TOTAL</b>	<b>13.5%</b>	<b>10.9%</b>

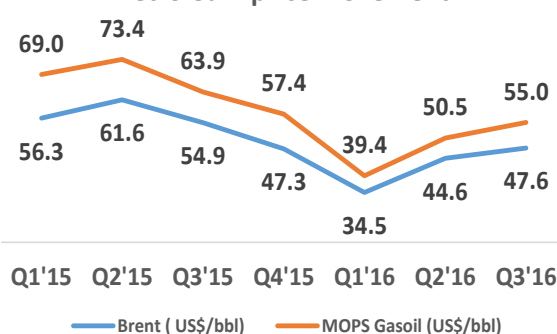
<b>REVENUE in Rp.billion</b>	<b>9M2016</b>	<b>9M2015</b>
Trading & distribution	9,813	13,716
Logistic services	527	584
Manufacturing	442	579
Industrial Estate	170	128
<b>TOTAL</b>	<b>10,952</b>	<b>15,034</b>

<b>GROSS PROFIT in Rp.billion</b>	<b>9M2016</b>	<b>9M2015</b>
Trading & distribution	1,213	1,360
Logistic services	70	95
Manufacturing	100	112
Industrial Estate	91	71
<b>TOTAL</b>	<b>1,474</b>	<b>1,639</b>

REVENUE BY SEGMENT- 9M2016



Petroleum price movement



## EVENTS & DEVELOPMENTS DURING 9M16

- AKR's chemical business Principal Supplier "PT Asahimas chemical" expanded its capacity for Caustic soda and PVC to cater to growing demand.
- AKR opened petrol station on 1<sup>st</sup> August in Jakarta ( Kapuk area) , its first in Jakarta.AKRA commenced sales of AKRA 92 Gasoline through its Petrol stations
- AKR Established a new entity PT Anugerah Krida Retailindo as a wholly owned subsidiary of PT AKR Corporindo tbk. The purpose and objectives of new entity is carrying on main business activities in general trading.

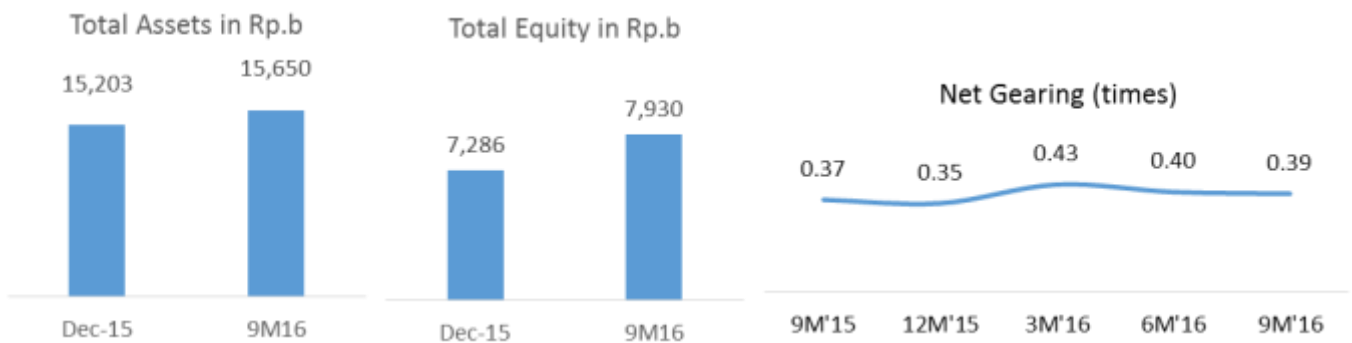
### JIPE :

- JIPE obtained the license for captive power generation and distribution. Implementation of First phase of 23 MW commenced
- JIPE shall now have access to two toll roads with extension of Legundi-Bunder-Manyar toll by 9 kms providing direct access to JIPE improving the multi modal access for its customers.
- JIPE is one of five strategic Industrial Estates in Indonesia approved by Director General of Industrial estates from Ministry of Industry.
- The Company declared Interim dividend of Rp.70/share for year 2016. Final dividend of Rp.473.8 billion was paid during May'16.
- PEFINDO maintained "idAA-" rating for PT AKR Corporindo Tbk and its Bond I/2012 and improved outlook to "POSITIVE".

## UNAUDITED CONSOLIDATED STATEMENT OF INCOME

In Rp.billion	9M16	9M15	Var %
Sales and Revenues	10,952	15,034	(27%)
Cost of Sales and Revenues	(9,478)	(13,394)	(29%)
<b>Gross Profit</b>	<b>1,474</b>	<b>1,640</b>	(10%)
Gross margin	13.5%	10.9%	
General , admin & Selling expenses	(492)	(539)	(9%)
<b>Operating profit before forex &amp; provisions</b>	<b>982</b>	<b>1,101</b>	
Foreign exchange gain, net	56	(1)	
Miscellaneous, net	(3)	(13)	
<b>Operating Profit</b>	<b>1,035</b>	<b>1,087</b>	(5%)
Operating margin	9.4%	7.2%	
Finance income net of Final tax	27	77	
Finance costs	(62)	(84)	
Share in income of associates	4	2	
Profit before tax expense	1,004	1,082	(7%)
Tax expense, net	(181)	(209)	
Profit for the period	824	874	(6%)
Non-controlling interests	31	28	
<b>Profit for the period attributable to equity holders of the parent entity</b>	<b>793</b>	<b>845</b>	(6%)
Net margin	7.2%	5.6%	

## UNAUDITED CONSOLIDATED BALANCE SHEET



In Rp.billion	9M16	2015
Cash and cash equivalents	903	1,290
Trade receivables	2,872	3,049
Inventories	1,071	977
Industrial estate land inventory	2,257	1,622
Other current assets	429	348
<b>Total Current Assets</b>	<b>7,532</b>	<b>7,286</b>
Property, plant and equipment	4,289	4,469
Industrial estate land inventory	1,549	1,396
Other non-current assets	2,281	2,052
<b>Total Non-current Assets</b>	<b>8,118</b>	<b>7,918</b>
<b>TOTAL ASSETS</b>	<b>15,650</b>	<b>15,203</b>

In Rp.billion	9M16	2015
Trade payables	3,114	3,432
Short term bank loan & others	743	635
Current maturities of long-term bank loans	264	310
Other current liabilities	611	494
<b>Total current liabilities</b>	<b>4,732</b>	<b>4,871</b>
Long-term bank loans and others	1,460	1,418
Bond payables	1,494	1,493
Other long term liabilities	131	135
<b>Total non current Liabilities</b>	<b>3,085</b>	<b>3,046</b>
<b>Total liabilities</b>	<b>7,817</b>	<b>7,917</b>
Equity attributable to equity holders of the parent entity	6,573	6,090
Non-controlling interests	1,260	1,196
<b>Total Equity</b>	<b>7,833</b>	<b>7,286</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>15,650</b>	<b>15,203</b>

## UNAUDITED CONSOLIDATED STATEMENT OF CASHFLOWS

( In Billion IDR)	9M16	9M15
Receipts from customers	11,952	17,448
Payment to suppliers & opex	(10,874)	(15,271)
<b>Operating cash flow</b>	<b>1,078</b>	<b>2,177</b>
Land acquisition & development related	(658)	(828)
Interest income	26	64
Interest expense	(65)	(94)
Taxes	(231)	(231)
<b>Net cash flow from operating activities</b>	<b>151</b>	<b>1,088</b>
Capex net of residual sales	(604)	(210)
Investment in associates	(30)	-
Investment by Minority	-	-
Others	(4)	-
<b>Net cash flow from investing activities</b>	<b>(638)</b>	<b>(210)</b>
Short term loans net of repayment	116	(524)
Long term loans net of repayment	31	227
Contribution from MSOP and non-controlling interest of subsidiaries	222	532
Dividend	(359)	(512)
<b>Net cash flow from financing activities</b>	<b>10</b>	<b>(276)</b>
Effect of forex changes	91	(53)
<b>Net change in cash</b>	<b>(387)</b>	<b>549</b>
Beginning cash balance	1,290	897
<b>Ending cash balance</b>	<b>903</b>	<b>1,446</b>

## AKRA STOCK MOVEMENT



### SHAREHOLDING COMPOSITION AS ON 30th SEP'16

Shareholders	# shares	% holding
PT. ARTHAKENCANA RAYATAMA	2,336,456,120	58.55
Management	31,575,170	0.79
Public	1,622,195,880	40.65
<b>Total</b>	<b>3,990,227,170</b>	<b>100.00</b>

## RECENT AWARDS WON BY AKRA



*Forbes Award for Top 50 companies in Indonesia and winning 3 years in a row*



*Economic Review award*



*Best Annual report award 3<sup>rd</sup> year in a row*



*SWA award for Best Wealth Creator*

The full financial statements are available to download from the Company's website at <http://www.akr.co.id/>

**Haryanto Adikoesoemo**

**President Director  
PT AKR Corporindo Tbk**

**PT AKR Corporindo Tbk**

PT AKR Corporindo Tbk (the Company) was formally established in Surabaya in 1977 and was listed on the Indonesian Stock Exchange in 1994. The Company is Indonesia's leading integrated supply chain solutions provider and largest private sector distributor of petroleum and basic chemicals. The Company is also the first private company appointed by the Government of Indonesia to distribute subsidized petroleum. The Company is a renowned provider of logistics and infrastructure with areas of operations encompassing Indonesia and China. Through a number of subsidiaries it governs, the Company also operates in the areas of logistic services, manufacturing and coal mining and trading.

**Java Integrated Industrial Port Estate**

Java Integrated Industrial Port Estate ("JIPE") is a project that is designed to be one of the largest integrated industrial, residential and deep sea port estates with development area totaling 2,933.3 ha. This project through PT Berkah Kawasan Manyar Sejahtera ("BKMS") will develop the industrial estate, while its sister company PT Berlian Manyar Sejahtera ("BMS") will handle the sea port operations and PT AKR Land Development (an affiliate of AKR) will develop the residential estate. AKR indirectly owns 60% of the company through UEPN, while Pelindo III indirectly owns 40% through BJTI.

JIPE aims to become a strategically-located industrial estate, complete with supporting facilities and infrastructure. In addition to a deep water port in the complex, the location has direct access to the major toll road network that connects most cities in East Java, arterial road, railway system and air transport access (Juanda International Airport). The estate is also located 30 kilometers from the city of Surabaya, the second largest city in Indonesia. According to the master plan, the total area of the industrial estate is 1,761 ha.

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