



For Immediate Release

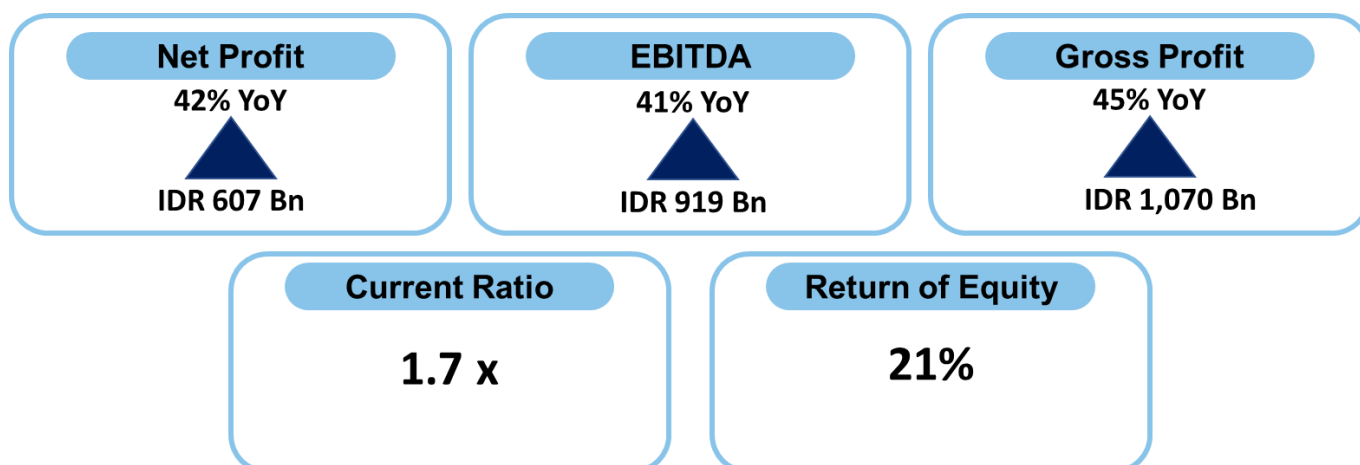
April 26' 2023

**PT AKR Corporindo Tbk Net Profit 3M 2023 Rp 607 billion – Grew 42% YOY
– Strong Performance with higher contribution from Industrial Estate segment**

JAKARTA, April 26, 2023 – PT AKR Corporindo Tbk (AKRA) reported 42% yoy growth in Net Profit attributable to Equity holders of Rp 607 Billion for the 3 month period ended March 31, 2023 compared to Rp 428 Billion during Q1 2022. This performance is in continuation of the strong results over the past 3 years. The Company reported Consolidated Sales revenue of Rp 10,959 billion during Quarter 1 2023. EBITDA during Q 1 2023 is Rp 919 billion 41% higher than same period last year.

AKRA continues to maintain a strong balance sheet during Quarter 1 2023, improving financial ratios supported by efficient working capital management; Current ratio of the Company improved to 1.7x and Return of Equity during this period is reported at 21% .

Key Performance Highlights for 3M 2023



Key Highlights:

- Net profit for Q1 2023 : **Rp 607 billion** 42%yoy growth
- Gross Profit for Q1 2023 : **Rp 1,070 billion** 45% Yoy Growth
- EBITDA for Q1 2023: **Rp 919 Billion** 41%yoy growth
- **Breakdown of Sales Revenue - Q1 2023:**
 - o Trading & distribution: **Rp 10,012 Billion**
 - o Industrial estate Segment: **Rp 548 Billion**
 - o Manufacturing and logistic segment: **Rp 399 Billion**
- Net profit for the Year prior to Minority Interest FY 2022 recorded **42% growth to Rp 679 billion**
- Strong Balance Sheet:
 - o Total Assets as at 31st March 2023 Rp 23,825 billion (Q1 2022: Rp 25,263 billion)
 - o Total Equity as at 31st March 2023 Rp 13,805 billion (Q1 2022: Rp 11,725 billion)
 - o Current ratio of the company: 1.7x higher compared to Q4 2022 (1.4x)
 - o Net Gearing of the company: 0.05x
 - o Cash balance on 31st March 2023 – **IDR 1,788 billion.**

CONSOLIDATED FINANCIAL STATEMENT**Summary of Profit and Loss Account For the Three Months Period Ended 31st March 2023 (Unaudited)**

In Rp Bn	1Q22	1Q23	%
Total Revenue	10,134	10,959	8%
Cost of Sales and Revenue	(9,396)	(9,889)	5%
Gross Profit	738	1,070	45%
<i>Operating Expense</i>	<i>(198)</i>	<i>(269)</i>	<i>36%</i>
Operating Profit	541	801	48%
Other income (expense)	(7)	10	nm
Profit Before Final Income Tax	533	811	52%
Income Tax & Final Tax	(113)	(132)	17%
Net Profit for the year before Non-Controlling Interest	421	679	61%
<i>Non-controlling Interest</i>	<i>7</i>	<i>(72)</i>	<i>nm</i>
Net Profit for the year attributable to Equity holder of parent entity	428	607	42%
Earnings Per Share (Rp/sh)	21.68	30.77	42%

Revenue per segment – consistent growth with higher traction from industrial estate

Revenue of Q1 2023 shows consistent growth in trading and distribution segment with increasing contribution from industrial estate segment. During Q1 2023, Industrial estate segment booked land sales of Rp 482 billion and lease rentals and utilities increased to Rp 66 billion; in the month of March 2023 JIPE booked land sales from a large foreign company, Hailiang who will be constructing plant for Copper foil and sheets; Trading and distribution revenue grew to Rp 10,012 billion during Q1 2023 from Rp 9,600 billion during Q1 2022 registering a growth of 4.3%;

Revenue per segment

Revenue per Segment (in IDR bn)	1Q23	1Q22	Growth
Trading & distribution	10,012	9,600	4%
Petroleum	8,096	7,530	8%
Chemicals	1,916	2,070	-7%
Manufacturing and Logistic services	399	438	-9%
Industrial estate	548	97	467%
Land Sales	482	47	926%
Land Rental	43	42	1%
Utilities	23	8	208%
TOTAL REVENUE	10,959	10,134	8%

Gross Profits – Higher contribution from Industrial Estate segment

Trading and distribution gross profit increased by 20%yoy to Rp 717 billion. Industrial estate segment contributed 26% of the Consolidated gross profit and grew 352%yoy to Rp 276 billion during Q1 2023; Overall Gross Margin during the Q1 2023 improved to at 9.76% of Sales Revenue.

Gross profit per segment

Gross profit per Segment (in IDR bn)	1Q23	1Q22
Trading & distribution	717	598
Manufacturing and Logistics service	77	80
Industrial estate	276	61
TOTAL GROSS PROFIT	1,070	738

Mr. Haryanto Adikoesoemo, President Director commenting on the results said, "We are happy to announce financial results for the 3 months ended 31st March 2023; AKR continues to deliver strong performance in the beginning of 2023. With extensive logistics and supply chain infrastructure and disciplined supply chain management strategy, AKR has succeeded in delivering products to meet customer demand in timely manner despite the global disruptions and supply chain issues. Furthermore AKR is consistently executing stringent working capital management in the middle of rising interest rate environment and market uncertainty leading to a leaner balance sheet. Also, we also make efforts to perform efficiently which lead our opex-to-gross profit ratio to decline to 24% from 27% in 1Q22."

"We continue to perform consistently with Net Profits for 1Q23 reaching IDR 607bn or growing by 42%yoy. This strong growth stemmed from improving trading and distribution business and higher contribution from JIPE as we continue to intensively market Land and utilities which has enabled us to finalise land sales and utilities contracts with international companies. We believe the mix of investment will provide strong and consistent growth to the shareholders."

Mr Haryanto commenting on the prospects and outlook for the year 2023 said, "the macroeconomic indicators shows that Indonesia is in the direction of expanding the down stream and manufacturing industry, providing room for growth for basic chemicals and petroleum products to various sectors. With strong support from government and steady development, this will serve as tailwind for the company."

"Furthermore, our industrial estate business starts to gain significant traction as down stream program of government shows continous progress and better investment environment; the largest copper smelter being built in JIPE and investments from various down stream manufacturing industries is creating an ecosystem for Copper and EV related industries. JIPE project is seeing good demand from foreign and domestic investors and this will spur the land sales and recurring income of the Company in the short to medium term", said Mr Haryanto

STRONG BALANCE SHEET adapting to rising rate environment

AKR Balance sheet as at 31st December 2022 reflects a strong position with Total Assets of Rp 23,825 billion and Net Equity of Rp 13,805 billion. The company is also adapting to potential rising interest rate environment in the upcoming quarters by efficient working capital management leading current ratio to improve to 1.7x in 1Q23 from 1.4x. the net gearing ratio is also maintained at the low level at 0.05x the Q1 2023 with gradual reduction of interest bearing debt.

Balance sheet

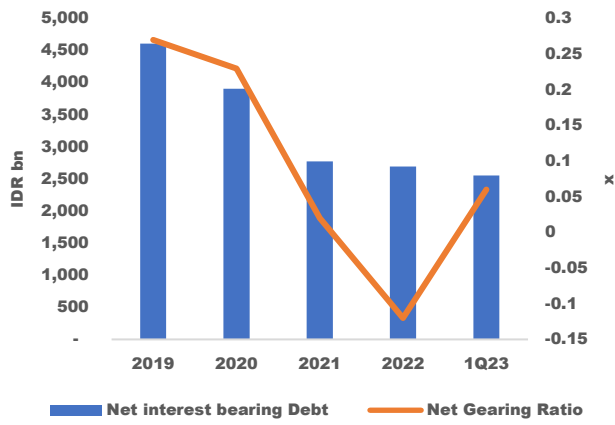
Assets		Liabilities & Equity	
Current Assets		Current Liabilities	
Cash and Equivalents	1,788	Trade Payables	5,306
Trade Receivables	6,743	Short term bank loans	0
Inventories	1,772	Current Maturities of LT bank loans	548
Industrial estate land inventory	2,053	Other Current Liabilities	5,426
Other Current Assets	232	Total Current Liabilities	7,337
Total Current Assets	12,588	Non-Current Liabilities	
Non-Current Assets		Long term bank loans	2,101
Long Term Receivables	391	Bonds Payable	37
Property, plant & equipment-Net	4,954	Other Long Term Liabilities	552
Investment Property	1,817		
Industrial estate land under developmen	2,575	Total Liabilities	10,020
Other non-current assets	1,501		
Total Non-current Assets	11,238	Total Equity	13,805
Total Assets	23,825	Total Liabilities & Equity	23,825

Key Ratios

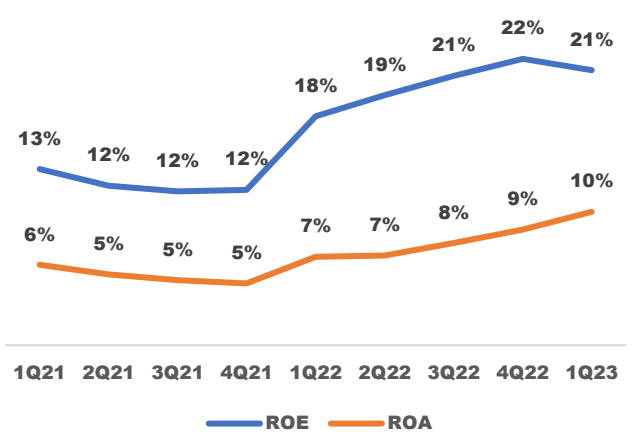
	UOM	Mar-23	Mar-22
Profitability			
Gross Margin	%	9.8%	7.3%
Operating Margin	%	7.3%	5.3%
Net Margin	%	5.5%	4.2%
Asset Management			
Return on Asset	%	10.2%	6.8%
Return on Equity	%	21.0%	17.5%
Total Asset Turnover	x	1.8	1.6
Receivable Period	Days	59	65
Inventory Period	Days	16	21
Payable Period	Days	49	86
Leverage		Mar-23	Dec-22
Current Ratio	x	1.72	1.40
Debt/equity	x	0.58	0.20
Net Gearing	x	0.05	(0.12)

The Company's reported further improvement in key financial ratios; Return on Equity improved significantly to 21% compared to previous periods and Return on Assets to 10%; with very healthy working capital ratios.

Interest Bearing Debt and Net Gearing Ratio



ROE and ROA



The consolidated financial statements that have been submitted to OJK and IDX today can be downloaded from the company's website www.akr.co.id

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PT AKR Corporindo Tbk

PT AKR Corporindo Tbk (the Company) was formally established in Surabaya in 1977 and was listed on the Indonesian Stock Exchange in 1994. The Company is Indonesia's leading integrated supply chain solutions provider and largest private sector distributor of petroleum and basic chemicals to industrial customers. The Company entered retail petroleum distribution since 2010 on being appointed by the Government of Indonesia to distribute subsidized petroleum. Since 2018, the Company has established joint ventures with BP for non-subsidized gasoline stations under BP-AKR retail in various locations in Java, established aviation petroleum supply stations in eastern part of Indonesia. The Company has through a number of its subsidiaries also operates third party logistics services, manufacturing and trading and distribution of basic chemicals and lubricants.

The Company is developing Java Integrated Industrial Port Estate ("JIPE") in Gresik, East Java, one of the largest integrated industrial estates in the country with access to deep seaport, multimodal transportation, and utilities to serve the needs of industrial customers. JIPE encompasses a total area of 3,000 ha comprising of 1,800 hectares of Industrial estate operated by company's subsidiary PT Berkah Kawasan Manyar Sejahtera ("BKMS"), 400 hectares of deep seaport developed by affiliate company PT Berlian Manyar Sejahtera ("BMS") and 800 hectares of residential estate developed by PT AKR Land Development (an affiliate of AKR). JIPE has been designated as Special Economic Zone (SEZ) by Government of Indonesia vide President Proclamation No 71 / 2021 which would enable industrial tenants and customers to avail various fiscal and non-fiscal benefits and other facilities which will improve ease of doing business in JIPE. The Company aims to build utilities including Power plants, water supply and other supporting infrastructures which will generate significant recurring income.

The Company is committed to implementing best practices for growth of its business in a sustainable manner and has undertaken various ESG initiatives covering areas of clean energy, Health & Safety, Human Rights, Environment, Energy use, Business Ethics, and Integrity. AKR is now one of the constituent stocks in the IDX ESG leaders index, SRI Kehati Index, ESG LQ 45 index and other indices of the Indonesian stock exchange,

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